



CLOVELLY COUNTRY CLUB

MINUTES OF THE 91st ANNUAL GENERAL MEETING OF CLOVELLY COUNTRY CLUB HELD AT CLOVELLY ON WEDNESDAY 15th FEBRUARY 2023 AT 19:15

PRESENT: J. Ackerman (President), R. Pilkington (Vice-Chairman), W. Good (Treasurer), F. Griffiths (Creditor), J. Riley (Governing Body Members), B. Jenkinson (Ladies Captain), D. Thompson (Men's Captain), P. van Heerden, D. Liebrecht, George Bowes (Vice-Presidents), and 32 other members, inclusive of the Golf Committees and Zoom Attendees.

1. NOTICE CONVENING THE MEETING

The General Manager, Mr. Paul Stoner, welcomed everyone present to the 91st Annual General Meeting of Clovelly Country Club and shared that unfortunately, our Chairman, Mr. Richard Goveia, would not be able to attend the meeting. In his absence, Vice-Chairman, Rob Pilkington, will perform his role. Proper notice being given and a quorum being present Mr. Stoner declared the meeting open.

2. OBITUARIES

The General Manager announced, with much regret, that the following members had passed away since the previous AGM in February 2022:

Jochen Nax	March
Chris Steyn	March
Doron Werner	March
Craig Lewis	April
Jimmy Smith	May
Roy Emmett	June
Jesper Vasell	June
Pieter Coetzee	September
Neville Wyness	September
James Wight	February

The attendees stood for a minute of silence.

3. APOLOGIES

Received from: 41 members.

Mr. Stoner shared a message from the Governing Body and members from Mr. Raymond Ackerman.

"My apologies that I cannot attend the AGM. I am taking it easy as I have not been feeling so well recently."

I am very proud of Jon and the team for the excellent job they are doing and keeping the Clovelly Country Club flag flying! I will be resigning all positions at Clovelly, but I will be back at golf shortly and I look forward to that very much. With my best wishes to everyone"

4. CONFIRMATION OF MINUTES

The minutes of the Annual General Meeting held on 23rd February 2022 were taken as read and accepted as a true record of the meeting.

Proposed by: Mr. D. van Eyk Seconded by: Mr. W. Smith

5. CHAIRMAN'S REPORT

5.1 *Chairman's Video Presentation, by Richard Goveia*

Good Afternoon, I would like to start by recognizing Raymond and Jonathan Ackerman - our Honorary Life President and current President, members of the Vice Presidents Council, your Governing Body and you, the members of Clovelly Golf Club.

I regret not being able to be present at the AGM as I am unfortunately in a bad part of what is hopefully my last chemo cycle. So please accept my apologies for not attending.

Firstly, just to remind you of the primary responsibility of both myself and the Governing Body – that is to exercise good fiscal discipline and practices while ensuring that Clovelly continues to offer you and our visitors the best golfing experience possible. I'm sure that you will agree that although 2022 has been a challenge for many people, businesses and clubs in South Africa, the Clovelly Team have pulled it off and enjoyed a very successful year. Testament to this is our improvement in the standings in the top 50 Golf Courses in South Africa, which can also be recognized as a feather in the cap of our incredible Greenkeeper, Brian Dlutu. Moreover, we continue to be an attraction to visitors and new members, to the extent that we have needed to introduce a joining fee to restrict membership, which is now standing at more than 1600, most of whom are very active members.

Our Treasurer, Wizz Good, will soon present the financial report and decisions that have been made throughout the year in your interest. I'd like to take this opportunity to compliment him on his and Paul's budget, the income accrued and the allocation of resources while repaying loans, increasing investments, acquiring much needed equipment and financing projects, namely the Pro Shop and admin office improvements, upgrades to the halfway house, replacing driving range mats, replacing ageing golf carts, concreting new pathways and completing Phase 1 of the 11th Hole Upgrade while introducing a grass nursery and 19th hole.

Paul Stoner, our General Manager, has continued to shine. He has implemented several staffing and structure changes that have ensured smoother operations and better service delivery as identified in the annual Member Surveys that he compiled and distributed. Under Paul's watch, catering has continued to improve, greenkeeping, club operations and course presentation has remained high and received much favourable comment from both members and visitors. I'd also like to congratulate Paul on his personal achievements this year – introducing a second daughter to his family as well as achieving his Club Management Certification awarded by the Club

Management Association of America. In February he will be representing CMASA at the World Conference in Orlando, America.

RAGA produced 4 matriculants in 2022 from the 24 students who enjoyed a variety of life skills training, education, golf and leadership programs. Sadly, Shaddy Valayadum, who has been a large part of RAGA for the past 8 years, has left us and become the CEO of The Haven Night Shelters in the Western Cape (consists of 15 shelters and 41 utilities - a very large responsibility). We thank him for all that he has done, congratulate him on his new appointment and wish him the very best for his future endeavors.

I'd like to congratulate our Ladies and Men's Captains and their committees for their efforts this year. Once again, successful Club Champs were held with valuable lessons learned which I am sure will be implemented in the 2023 Champs. Weekly Club Competitions and WP Leagues have continued throughout the year and been well managed by our Golf Manager and PRO Shop team.

Most of you will recall that the Governing Body held a Strategic Work Session, facilitated by Graham Prevost in June last year. This was to look at the strategy put in place for Clovelly ten years ago, validate where we are and make adjustments where necessary. Graham produced a report of the findings, and the Governing Body then compiled an implementation plan of actions that were needed. In summary, we changed the lintel of 'Sustainability' to 'Maximizing the Golfers' Experience', signifying that our core focus should be on the golfer and their experience, as that will lead to sustainability. This has been reflected in our surveys where we have been able to prioritize remedial areas and focus activities around our member's expectations. There are, and always will be, items that take longer or cost more than is currently affordable, however they remain visible and on the table.

I would like to say how proud I am in recognizing two individuals who have given so much of themselves to the club over many years. With your support and approval today, both Wizz Good and John Spyker will be awarded Honorary Life Membership in recognition for their contributions in ensuring the current standing of Clovelly Golf Club.

In closing, I would like to once again acknowledge the families and friends of those members of the Clovelly Family whom passed away since the previous AGM in 2022. We will always remember them.

Finally, 2023 is already upon us, and we have new challenges to contend with, for example, prioritizing the completion of the 11th, allocation of funds towards the irrigation system upgrade, finding solutions to our electrical power and water shortage due to continued loadshedding and holding onto our incredible GM who is doing so well both locally and nationally in the golf management environment.

Thank you once again to my awesome Governing Body, your commitment and competence have made my role very easy and enjoyable. Thank you to all of you for attending and may God bless you.

- 5.2 Mr. Pilkington shared that Mr. Goveia is currently undergoing his sixth round of chemotherapy, and hopefully, his last. The members wished Mr. Goveia well.
- 5.3 Mr. Pilkington shared that there is funds in the budget to improved the club's sound system.
- 5.4 There were no questions regarding the Chairman's Report.

6. ADOPTION OF THE CHAIRMAN'S REPORT

Proposed by: Mr. D. van Eyk Seconded by: Mrs. M. Wolmarans

7. TREASURER'S REPORT

Treasurer's Report year ended 30 September 2022 – Video Presentation by Wizz Good

Good evening, ladies and gentlemen. It gives me great pleasure to present my Treasurer's Report for the year ended 30 September 2022

In my report last year, I outlined the difficulties facing budgeting so soon after Covid. As anticipated, visitor income would be nowhere near pre-Covid levels. However, the restructuring of the club undertaken in 2021 meant that expenditure was under control. In budgeting for the 2022 financial year, no consideration was given to the war in Ukraine that began in February 2022.

Current results

Income

Total income for the current year was R24 million, an increase of R4.1 million from 2021. Golf income grew by 2.5 million but only R1 million was increased visitor income. The rest of the increase came from members as our membership base grew.

This was also translated into an increase of R900 000 in bar revenue and R700 000 in catering revenue. These two areas are running at a combined profit of R1 million.

Income Statement for the year ended 30 September 2022		
	2022	2021
Income		
Golf revenue	17 526 000	15 087 000
Bar revenue	2 752 000	1 874 000
Catering revenue	3 673 000	2 903 000
Total Income	23 950 000	19 864 000
Expenditure		
Golf course	14 366 000	12 247 000
Clubhouse	2 839 000	2 755 000
Bar	1 948 000	1 331 000
Catering	3 463 000	2 680 000
Investment impairments and capital losses	366 000	- 1 345 000
Total Expenditure	22 983 000	17 668 000
Profit for the year	967 000	R 2 196 000

Expenditure

Total expenditure, excluding investments has increased from R17.7 million last year to R23 million. In line with the increased turnover bar and catering expenditure together increased by R1.4 million. Golf course expenditure increased by R2.1 million through course projects of R700 000, higher provisions of R500 000 and increased running costs of R400 000. Salaries increased by R500 000

because of annual increases but also a few selected additional staff to improve the experience at Clovelly.

Last year we wrote back impairment losses of R1.3 million. In 2022, as a result of the Ukraine war, further impairments of R400 000 were suffered.

Profitability

In 2021, Clovelly reported a profit of R2.2 million. Of this R1.3 million related to write back of impairments of investments.

I am pleased to announce that in 2022, the club achieved a trading income of R800 000 after suffering impairments of R400 000. This allowed the club to transfer the final remaining R800 000 of borrowed Covid funds back to the Investment account.

Balance Sheet

There was an expansion of R2.7 million in the balance sheet in 2022. This is made up as follows:

- The Investment account increased by R1.4 million after a transfer of R800 000 during the year.
- Provisions, backed by a 32-day notice account, increased by R1.3 million and cash reserves by R700 000. There was a decrease in cash reserves of R600 000 offset by prepaid expenses.

CLOVELLY COUNTRY CLUB		
Balance Sheet as at 30 September 2022		
	2022	2021
Assets		
Non-current assets		
Property	10 050 000	10 050 000
Other financial assets	13 588 000	10 822 000
Current assets		
Inventories	132 000	160 000
Current tax receivable	24 000	104 000
Trade and other receivables	944 000	184 000
Cash and equivalents	4 532 000	5 192 000
Total Assets	29 271 000	26 857 000
Capital and Liabilities		
Capital and reserves		
Capital funds	5 449 000	4 273 000
Capital reserves	6 366 000	5 478 000
Liabilities		
Non-current liabilities		
Other financial liabilities	12 457 000	12 457 000
Current liabilities		
Arrears tax payable		-
Trade and other payables	1 068 000	1 415 000
Subscriptions received in advance	3 931 000	2 964 000
Total Equity and Liabilities	29 271 000	26 857 000

Prospects for 2023

Clovelly has budgeted for a slight profit in 2023. Early indications are that more overseas visitors have returned than expected and we are tracking ahead on income estimates whilst electricity and fuel costs are higher than budgeted.

We are hoping to finish the project of the 11th green. If revenue creates sufficient profits, these will be used to complete the project of the 11th green in the 2023 financial year.

7.2 There were no questions regarding the Treasurer's financial report.

8. TO ADOPT THE AUDITED STATEMENT OF INCOME & EXPENDITURE & BALANCE SHEET FOR THE 12 MONTH PERIOD ENDED 30TH SEPTEMBER 2022.

Proposed by: Mr. C. Small Seconded by: Mr. B. Papas

9. TO ELECT THE AUDITOR AND FIX AN AUDIT FEE.

The Governing Body has proposed and accepted Bloch Eisenstein as our auditors. Mr. David Eisenstein accepted this proposal.

Proposed by: Mr. D. van Eyk Seconded by: Mr. D. Roberts

Mr. P. Stoner advised the attendees that the proposed audit fee would be discussed by the Executive Committee at the next Governing Body Meeting.

10. TO CONSIDER PROPOSALS AND RESOLUTIONS, NOTICE OF WHICH MUST HAVE BEEN BE HANDED TO THE GENERAL MANAGER NO LATER THAN WEDNESDAY, 1st FEBRUARY 2023, AND HAVE BEEN DULY PLACED ON THE CLUB'S NOTICE BOARD.

- There were no proposals received.

11. IS TO RATIFY HONORARY LIFE MEMBERS PROPOSED AND ACCEPTED BY THE GOVERNING BODY AND VICE PRESIDENTS COUNCIL, BEING:

Wizz Good & John Spyker

These proposals were supported unanimously.

Proposed by: Mr. D. Eisenstein Seconded by: Mr. V. Christian

12. IS TO TRANSACT ANY OTHER BUSINESS UNDER 'GENERAL'.

12.1 Mrs. Marnie Wolmarans made the members and Governing Body aware that the Ladies Section are not happy with the number of two-tee starts they have been given.

- 12.2 Mr. Tony Allen, on behalf of the Swallows with Arthritis Golf Society (SWAGS), a group of English, Dutch and Swiss Swallow members, thanked the Clovelly Team for the facilities offered. He shared that they all have a lovely time at Clovelly, he told the juniors present to treasure their time and opportunities at the club and he shared that for him, personally, it was a pleasure to be able to buy back his ball the next morning, after losing it in the rough or a pond.
- 12.3 Mr. Jonathan Ackerman commented that while he never had to buy his ball back, he also enjoyed his time at Clovelly, and it was a privilege to host the SWAGS every year. He shared that his father, Mr. Raymond Ackerman, had been President for 91 years and that it had been a nostalgic time for their family when Jonathan took over the role. Mr. Raymond Ackerman had sent his best wishes.

Mr. Jonathan Ackerman thanked the Clovelly Management, Governing Body and Committees, and congratulated Mr. Wizz Good and Mr. John Spyker on their honorary life membership achievement. He informed everyone that these two members had done an extraordinary amount of work behind the scenes and that the financial situation we find ourselves in is a direct result of Mr. Good's dedication. He added that we are in a tough environment and there will be financial challenges in the near future, but that Mr. Good was a master at ensuring sufficient provisions and that we are already planning for major expenses, such as the irrigation upgrade. He wished Mr. Paul Stoner good luck for his trip to the USA.

There were no other questions and the **meeting closed at 19:58.**

Signed by:

Paul Stoner - General Manager

Richard Goveia - Chairman